

Sad to say, but the super-low municipal interest rates that had bottomed out three years ago are history. Can your agency afford higher prices for the same equipment in 2024? Are you ready?



Interest Rates Are Still Way Up!

7 Rate Increases in 2022. 3 Increases in 2023.
& Who Knows What's Next for 2024?

It's "the perfect storm!"

Despite all the politician & experts chatter, high-interest rates are sticking and have, in some cases, inched higher. And most governments can't financially "out-maneuver" long-term economic trends like sky-high interest rates and stubbornly high inflation.

WALL STREET JOURNAL

*"Investors Bet Rates Will Stay Elevated for Years"
Fed Boosts Rates Amid Bank Turmoil"
"Fed Lifts Interest Rates" (7 Increases in 2022, 3 in 2023!)
"Inflation Hits 40-year high"
"Fed's Rate Increases Are the Biggest In 30 Years"
"Surging Interest Rates Ripple Through Economy"
"Interest Rate Increases Sting..."*

Whammy! Every government acquisition's "all-in" cost will be significantly higher in the next 12 months. Your agency will be spending more for everything and getting less as **INTEREST KEEP INCHING UP** from historically low rates just 24 months ago.

Double Whammy!! Inflation (nearly flat for years) is driving up vehicle & equipment costs. **INFLATION IS HIGHER THAN IT'S BEEN IN 40 YEARS!** Even the Fed says it will have hard time grappling with inflation. Costs are up and staying up.

It's time to invest in saving money.

Lock in today's rates, or lose them!

Waiting will likely cost more! Prices are up on everything in a matter of 24 months. But you can still lock in current equipment pricing and lock in our lower government interest rates and payments--for years. Get a fast, free **one-page lease-to-own quote** for government fleet vehicles, law enforcement, fire, school, IT, construction, public works, energy upgrades, IT hardware, and software. **See the payments and interest rates on whatever you're going to need.** *What's the downside to knowing?*

First Capital Equipment Leasing Corp.

www.Municipal-Leasing.com • www.Police-Lease.com

800-541-0114 x-22

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Celebrating 35 Years
April 4, 2020

